

Self Assessment Quiz for Real Estate Agents

Take some perspective and observe yourself like you would a professional peer. There are no right or wrong responses and no scoring system. This is simply a way to take a look your life with the goal of seeing how your daily life affects your business. Any life changes or habit adjustments you make are up to you.



Personal Life

- Where do you live?
- Make a list of all the things you did today. If it is morning, make the list for yesterday. Try to get a full day's worth of activities.
- List any activities that you do weekly? Monthly?
- What are you wearing right now? (get your head out of the gutter please:)
- Where are you at this moment?
- What time of day is it?
- How did you get to this quiz?
- List any organizations or clubs you belong to.
- Do you have a written sphere of influence? How many people are in it?
- What book are you reading right now?
- What are your weekend plans?

Professional Life

- What is the last house you showed?
- The last house you previewed?
- Do you have written goals? One month? One year? Five year?
- Do you have an exit strategy?
- What drove you into real estate?
- What do you love about your career?
- What would you change?
- How did you get your last client?
- How did you get your best client?